

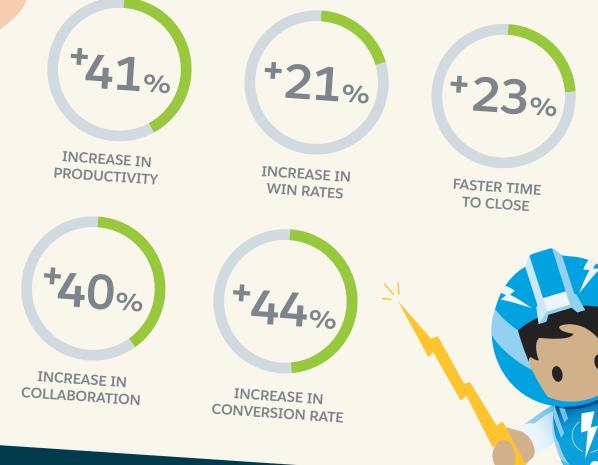
# NEXT LEVEL WITH LIGHTNING

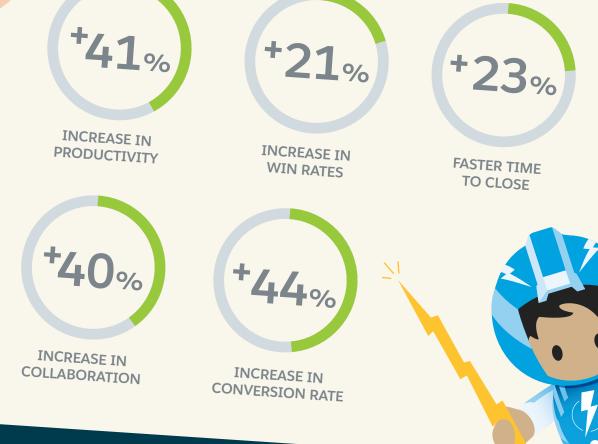
Introducing the next level CRM for growing your business with Salesforce. With an intuitive new design, more productivity tools, and access to Einstein, Lightning helps you focus your time where it matters most to push productivity higher, build apps faster, and work smarter.

### RESULTS It's time to transform your business.

### LIGHTNING EXPERIENCE RESULTS

Business leaders are moving to Lightning for more reasons than one. Based on the 2017 Lightning Adoption Survey, users reported:







**INTERFACE** 

### A reimagined CRM experience

Lightning Experience is not only beautiful, it's also the most efficient user experience Salesforce has delivered to-date, with exclusive new features, including:



## osing This Month \$232,000

#### **EFFICIENT CONSOLE APPS**

View multiple records at once with intuitive tab and sub-tab navigation, and access all of your Sales and Service tools at your fingertips.

#### EASIER ACTIONS WITH KANBAN

Effectively monitor workflows using the Kanban-style visual layout, and easily drag and drop records on the fly.



#### BETTER MULTI-TASKING WITH SPLIT VIEW

Maintain context and visibility to your list while viewing a record. Split View is great for call blitzes or servicing multiple cases.



#### SMARTER SEARCH CAPABILITIES

Find what you need in a fraction of the time with Typeahead, Spell Correction, and Pre-Scoping capabilities.



#### FEWER CLICKS WITH **KEYBOARD SHORTCUTS**

Ditch the mouse and use keyboard shortcuts to maximize

efficiency and speed, so you can accomplish more.

GROWTH

### Hundreds of new productivity features. And growing.

Moving to Lightning is what you need to evolve your business with hundreds of Lightning Experience Only features.

And now Salesforce Users, Admins and Developers have access to even more apps, tools and support.

#### NUMBER OF FEATURES EXCLUSIVE TO LIGHTNING EXPERIENCE



# **READY TO GET TO THE NEXT LEVEL?**

It all begins with the Lightning Experience Readiness Check. This is a one-click assessment and planning tool that prepares a step-by-step

TAKE THE LIGHTNING **READINESS ASSESSMENT >** 

<u>GO NOW</u>